

S. Steve Popoff

Partner

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CALLED TO THE BAR OF ONTARIO,
1988

EDUCATION

- J.D., Osgoode Hall Law School, 1986
- M.B.A., York University, 1986
- B.A.Sc., Chemical Engineering, University of Toronto, 1982

PRACTICE AREAS

- Corporate Finance & Securities
- Corporate & Commercial
- Corporate Insurance
- International Trade and Business
- Information Technology
- Intellectual Property
- Mergers & Acquisitions/Private Equity

Clients Say “A brilliant lawyer, but an even better service provider”

Steve Popoff’s longstanding corporate clients rely on him as their trusted legal advisor. Known for his prompt, pragmatic and cost-effective counsel, Steve approaches specific client challenges with a keen eye to his clients’ strategic and business concerns. His clients appreciate his attentive, accessible, and affable manner, and often comment on his ability to make them feel as if they are his only client.

Steve’s transaction-oriented practice includes experience on numerous complex transactions including acting for multi-national companies in connection with mergers and acquisitions, debt and equity financing, public take-over bids, purchases and sales, related party transactions, and distribution and supply agreements. Steve also advises his clients on competition, pricing, construction and regulatory matters. As an agent for extra-provincial law firms, Steve acts in matters involving general, corporate, securities, and merger and acquisition work.

With a background in chemical engineering, business and finance, Steve has both the technical knowledge and business acumen to

understand each client's industry, goals and concerns. He provides counsel to a number of private equity, health, refinery, electronics, insurance, consumer products, manufacturing, construction, pharmaceutical and professional partnership clients. His practice also encompasses securities matters, business restructuring and insolvency, and tax planning for entrepreneurs and professionals.

Steve served as the firm's Corporate Practice Group Leader from 2006 to October 2019, and is one of two partners who manage its TAGLaw relationship.

EXPERIENCE

- Acted in a large structured cross-border insolvency and management buy-out led by a U.S. private equity firm worth over \$200 million U.S.
- Acted in world-wide financing of a client throughout Canada, U.S., and Europe with a major bank for \$90 million U.S.
- Acted on a financing and buyout transaction in Canada worth over \$800 Million CDN

RECOGNITION

- Ranked by *Chambers & Partners* Canada Guide as a "Recognised Practitioner" in Corporate/Commercial (Ontario), 2024

MEMBERSHIPS

- Law Society of Ontario
- Ontario Bar Association
- Member of Corporation and previously Finance and Audit Committees, Trinity College, University of Toronto
- TAG Foundation Trustees
- Macedonian Canadian Lawyers' Association